## OUR PERFORMANCE

CONSOLIDATED PERFORMANCE OVERVIEW
Years ended March 31

|  | Millions of yen |  |  |  |  | Thousands of U.S. dollars (Note 1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2007 | 2008 | 2009 | 2010 | 2010 |
| Net Sales* | $¥ 158,413$ | $¥ 174,711$ | ¥208,709 | ¥179,269 | ¥ 115,330 | \$1,239,577 |
| Japan | 112,245 | 119,513 | 136,322 | 109,566 | 70,296 | 755,544 |
| The Americas | 14,108 | 16,650 | 26,000 | 23,266 | 14,552 | 156,411 |
| Europe | 16,199 | 19,345 | 25,237 | 24,916 | 12,636 | 135,810 |
| Asia and Other | 15,861 | 19,203 | 21,150 | 21,521 | 17,846 | 191,812 |
| Gross Profit | 57,922 | 65,142 | 68,053 | 48,341 | 23,189 | 249,238 |
| Operating Income (Loss) | 27,080 | 31,816 | 26,938 | 8,523 | $(9,509)$ | $(102,201)$ |
| Income (Loss) before Income Taxes and Minority Interests | 30,566 | 34,524 | 26,701 | 6,284 | $(14,511)$ | $(155,960)$ |
| Net Income (Loss) | 18,584 | 21,038 | 18,323 | 1,204 | $(14,301)$ | $(153,708)$ |
| Total Assets | 244,385 | 263,281 | 264,229 | 240,351 | 236,375 | 2,540,572 |
| Net Assets (Note 2) | 169,792 | 189,040 | 192,953 | 177,713 | 162,259 | 1,743,968 |

*Segments are based on where our customers are located.

|  | Yen |  |  |  |  | U.S. dollars (Note 1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2007 | 2008 | 2009 | 2010 | 2010 |
| Net Income per Share - basic | $¥ 148.42$ | $¥ 158.36$ | ¥ 139.53 | $¥ 9.36$ | $\ddagger(111.20)$ | \$(1.20) |
| Net Income per Share - diluted | 137.97 | 157.22 | 138.74 | - | - | - |
| Book Value per Share (Note 3) | 1,266.39 | 1,407.84 | 1,484.78 | 1,372.69 | 1,252.71 | 13.46 |
|  | 2006 | 2007 | 2008 | 2009 | 2010 |  |
| Operating Margin (\%) | 17.1 | 18.2 | 12.9 | 4.8 | (8.2) |  |
| Return on Equity (\%) (Note 3) | 12.6 | 11.8 | 9.7 | 0.7 | (8.5) |  |
| Return on Assets (\%) (Note 4) | 11.8 | 12.8 | 10.5 | 3.6 | (3.9) |  |
| Equity Ratio (\%) (Note 3) | 68.9 | 71.1 | 72.3 | 73.4 | 68.2 |  |
| Asset Turnover Ratio (times) | 0.68 | 0.69 | 0.79 | 0.71 | 0.48 |  |

Notes: 1 . U.S. dollar amounts represent translation of Japanese yen, for convenience only, at the rate of $¥ 93.04=$ U.S. $\$ 1$, the approximate rate of exchange prevailing in Tokyo on March 31 , 2010 .
2. Prior period figures have been reclassified to conform to the current year. Minority Interests is included in Net Assets.
3. Calculated on the basis of Net Assets less Minority Interests.
4. Operating Income (loss) plus Interest and Dividend Income as a percentage of average Total Assets.

Net Sales and Operating Income (Loss)
(Millions of yen)
250,000

$-50,000$
In fiscal 2009, the fiscal year ended March 31, 2010, net sales contracted $35.7 \%$ compared with the previous fiscal year to $¥ 115.3$ billion.

On the domestic front, demand trended toward a recovery mainly in electronics-related areas over the second half resulting in a steady increase in sales. The depth and scale of decline during the first half, on the other hand, was so severe that overall sales dropped dramatically year on year.

Overseas, performance was supported by the second-half pickup in demand most in the Asia region including China and Taiwan. In similar fashion to Japan, however, these gains were more than offset by deterioration throughout the first half.

[^0]
[^0]:    Japan The Americas Europe Asia and Other
    -Operating Income (Loss)

